

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES**  
**CUMULATIVE MANAGEMENT INFORMATION SUMMARY**  
**1ST APRIL 2007 TO 30TH NOVEMBER 2007**

Annex 5

<b>CUMULATIVE TRADING STATEMENT</b>		
	<b>PROFILE</b>	<b>ACTUAL</b>
	01.04.07 - 30.11.07	01.04.07 - 30.11.07
TOTAL EXPENDITURE	67,650	65,566
INCOME	(39,400)	(38,226)
DEFICIT/(SURPLUS)	28,250	27,340

<b>KEY PERFORMANCE INDICATORS</b>			
	<b>INCOME</b>		<b>USAGE</b>
	<b>07-08 PROFILE</b>	<b>07-08 ACTUAL</b>	<b>07.-08 ACTUAL</b>
GATEHOUSE- TOURS/WEDDINGS	(27,700)	(28,240)	N/A
CHAMBER-WEDDINGS/LETTINGS	(11,700)	(9,986)	N/A
TIC INCOME	N/A	N/A	N/A
TOURISM VISITORS	N/A	N/A	22,198
CUSTOMER SERVICES VISITORS	N/A	N/A	17,042
<b>TOTAL</b>	<b>(39,400)</b>	<b>(38,226)</b>	<b>39,240</b>

**NOTES:**

Statement does not reflect stock account.  
 All income is net of VAT.

